

# Interstate Home Sales

## Model Home - Not For Sale

Cavco - Durango                      Model Scottsdale

### Home-Factory Invoice

<u>Itemized Home Costs</u>	<u>Wholesale Costs</u>	<u>Retail</u>
Base Price of the Home from Cavco	\$35,960.00	\$48,546.00
Surcharge	\$600.00	\$810.00
Assoc. Fees	\$200.00	\$270.00
Code Fees	\$180.00	\$243.00
MHI	\$25.00	\$33.75
Cavco 'On Site"	\$450.00	\$607.50
Bathroom height counters	\$200.00	\$270.00
Counters - tile on edges	\$495.00	\$668.25
Extra Linen cabinet	\$105.00	\$141.75
2 Elongated toilets	\$200.00	\$270.00
2 - 6 pocket doors	\$250.00	\$337.50
Microwave	\$730.00	\$985.50
Added window above front window	\$125.00	\$168.75
Dryer vent	\$75.00	\$101.25
Widen washer/dryer area	\$125.00	\$168.75
Relocate Door to carport from front	\$50.00	\$67.50
Can lights	\$200.00	\$270.00
Pendant Lights	\$180.00	\$243.00
Concord front door	\$200.00	\$270.00
Window above breakfast area	\$125.00	\$168.75
Rear door- 3 '	\$375.00	\$506.25
Additional Front window	\$250.00	\$337.50
Install window in breakfast area	\$250.00	\$337.50
Skylight	\$325.00	\$438.75
Additional interior receptacles	\$60.00	\$81.00

**Basic Home Total (Wholesale/Retail)**                      \$41,735.00    \$56,342.25

**Home Total Installed (Wholesale/Retail)**                      \$107,605.91    \$122,213.16

**Your New Home Price Installed (Wholesale)                      \$107,605.91**

**Silveridge Lot# 140**

### Home-Installation Details

Other Costs & Fees                      Wholesale Costs

<b>Breakup concrete</b>	\$665.00
<b>Dirt Hauling</b>	\$665.00
<b>Dig Out</b>	\$1,197.00
<b>Permits &amp; City Fees</b>	\$831.25
<b>Home Profit</b>	\$3,990.00
<b>Commission &amp; Const Oversight</b>	\$3,325.00
<b>Skirting (Under/Above-ground)</b>	\$5,453.00
<b>Block, Level &amp; Set</b>	\$3,258.50
<b>Tie Downs 10</b>	\$665.00
<b>Awnings (Wood or Alum)</b>	\$8,179.50
<b>Concrete/Paver Driveway</b>	\$2,766.40
<b>Concrete/Home Perimeter</b>	
<b>Freight From Factory</b>	\$1,064.00
<b>Air Conditioning/Heat Pump</b>	\$3,952.76
<b>Marriage Line, Drywall &amp; Paint</b>	\$1,197.00
<b>Cleaning,Light Bulbs, Misc.</b>	\$665.00
<b>Phone &amp; Cable Jacks</b>	\$332.50
<b>Termite treatment</b>	\$332.50

**Landscaping, Plants & Rock**                      \$1,995.00  
**Insurance Costs (Avg Home)**                      \$665.00

100amp breaker	\$166.25
Install carpet	\$465.50
Meter box install	\$232.75
Additional railing for roof deck	\$665.00
Exterior deck work	\$8,645.00

Stucco exterior                      \$9,709.00

Window Screens                      \$598.50  
 SPA /COSTCO                      \$3,591.00

White roof coat                      \$598.50

**Sub-Total**                      \$65,870.91

\*Purchaser can add or subtract any options offered!