

Interstate Home Sales

Model Home Available For Sale

Cavco - Durango Model Scottsdale

Home-Factory Invoice

| <u>Itemized Home Costs</u> | <u>Wholesale Costs</u> | <u>Retail</u> |
|-----------------------------|------------------------|---------------|
| Base price of home | \$35,960.00 | \$48,546.00 |
| MHI fee | \$22.00 | \$29.70 |
| Cavco On Site Customer care | \$450.00 | \$607.50 |
| Code fees | \$180.00 | \$243.00 |
| Material Surcharge | \$828.00 | \$1,117.80 |
| Bank of Drawers | \$105.00 | \$141.75 |
| Microwave ready | \$95.00 | \$128.25 |

Basic Home Total (Wholesale/Retail) \$37,640.00 \$50,814.00

Home Total Installed (Wholesale/Retail) \$82,022.10 \$95,196.10

Your New Home Price Installed (Wholesale) \$82,022.10

Silveridge Lot# 386

Home-Installation Details

Other Costs & Fees Wholesale Costs

| | |
|---|------------|
| Breakup concrete | \$665.00 |
| Dirt Hauling | \$665.00 |
| Dig Out | \$1,197.00 |
| Permits & City Fees | \$831.25 |
| Home Profit | \$3,990.00 |
| Commission & Const Oversight | \$3,325.00 |
| Skirting (Under/Above-ground) | \$3,537.80 |
| Block, Level & Set | \$3,245.20 |
| Tie Downs 10 | \$598.50 |
| Awnings (Wood or Alum) | \$7,416.08 |
| Concrete/Paver Driveway | \$2,705.22 |
| Concrete/Home Perimeter | \$1,447.04 |
| Freight From Factory | \$1,064.00 |
| Air Conditioning/Heat Pump | \$3,952.76 |
| Marriage Line, Drywall & Paint | \$1,197.00 |
| Cleaning, Light Bulbs, Misc. | \$665.00 |
| Phone & Cable Jacks | \$332.50 |
| Termite treatment | \$332.50 |
| | |
| Landscaping, Plants & Rock | \$1,995.00 |
| Insurance Costs (Avg Home) | \$665.00 |
| | |
| Post Footings for Carport | \$478.80 |
| Install Carpet | \$465.50 |
| 100 amp breaker | \$166.25 |
| FHA Set | \$864.50 |
| Change locks | \$66.50 |
| Carpet | |
| | |
| Driveway coating | \$997.50 |
| | |
| Post footing carport | \$472.15 |
| 2 ceiling fans | \$279.30 |
| Attic light and switch | \$279.30 |
| Deco interior paint | \$485.45 |

Sub-Total \$44,382.10

*Purchaser can add or subtract any options offered!