Interstate Home Sales

Model Home - Not For Sale

Cavco Homes Model AL-4416A

Home-Factory Invoice

Itemized Home Costs	Wholesale Costs	<u>Retail</u>
Base Price	\$22,920.00	\$30,942.00
Material surcharge	\$600.00	\$810.00
Association Fees	\$200.00	\$270.00
Code Fees	\$90.00	\$121.50
MHI	\$25.00	\$33.75
Detachable Hitch	\$75.00	\$101.25
Addition powder room over orig plan	\$650.00	\$877.50
Extra Linen cabinet	\$105.00	\$141.75
MB tub enclosure	\$150.00	\$202.50
Second sink MB	\$125.00	\$168.75

Silveridge Lot# 141 Home-Installation Details

Other Costs & Fees Wholes	sale Costs
Breakup concrete	\$665.00
Dirt Hauling	\$665.00
Dig Out	\$1,197.00
Permits & City Fees	\$831.25
Home Profit	\$3,990.00
Commission & Const Oversight	\$3,325.00
Skirting (Under/Above-ground)	\$3,403.47
Block, Level & Set	\$2,527.00
Tie Downs 10	\$598.50
Awnings (Wood or Alum)	\$9,975.00
Concrete/Paver Driveway	\$2,128.00
Concrete/Home Perimeter	
Freight From Factory	\$598.50
Air Conditioning/Heat Pump	\$3,952.76
Marriage Line, Drywall & Paint	
Cleaning,Light Bulbs, Misc.	\$332.50
Phone & Cable Jacks	\$332.50
Termite treatment	\$332.50
Landscaping, Plants & Rock	\$2,394.00
Insurance Costs (Avg Home)	\$665.00
6 awning post footings	\$478.80
Basement dig & concrete	\$3,059.00
Basement door	\$1,330.00
Attic access & lock	\$598.50
Lift and Ladder Basement	\$1,995.00
Railing - basement	\$399.00
Sub-Total	\$45,773.28

Home Total Installed (Wholesale/Retail) \$70 Your New Home Price Installed (Wholesale)

Basic Home Total (Wholesale/Retail)

\$70,713.28 *Purchaser

\$33,669.00

*Purchaser can add or subtract any options offered!

All numbers reflected above are net of taxes due when sold, unless otherwise noted. SCBA= Separate Contractor Buyer Arrangement/IHS Not Involved

\$70,713.28 \$79,442.28

\$24,940.00